



New mentor-protégé program between Triad National Security and Pueblo Alliance, LLC grooms Native businesses for successful contracting

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LOS ALAMOS, NM, October 28, 2020—A new mentor-protégé program between Triad National Security and Pueblo Alliance, LLC will groom Pueblo businesses for success in landing contracts with Los Alamos National Laboratory and other U.S. Department of Energy entities. Mentorship areas include business planning, business development, marketing, proposal development, and quality assurance.

“Doing business with our neighbors makes sense,” said Laboratory Director Thom Mason. “In FY 2019, the Laboratory spent \$396 million in contracts with New Mexico businesses. Of that, \$289 million went to contracts with small businesses. We also increased our contracts with businesses categorized as disadvantaged, women-owned, and HUB-zone located, and intend to continue this upward trend.”

“Diversification has long been a strategy of many Pueblo Development Corporations,” said Ron Lovato, President of the Pueblo Alliance and CEO of Tsay Corporation. “I am honored to continue to work with our long-time partner San Ildefonso Services, and I welcome our new partner Sky City Communications. This agreement will allow Triad to mentor us collectively and enhance our ability to compete in the federal contracting industry. This mentor-protégé program is a momentous step for our company.”

The program is an initiative of the U.S. Department of Energy. Signed October 1, 2020, the agreement will be in effect for a minimum of two years, but could be extended.

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