Welcome to LANL’s Virtual Subcontractor Forum
February 18, 2021
We will begin shortly
Forum Logistics

Yvonne Gonzales
Supplier Management
Subcontractor Forum Agenda

Forum logistics: Yvonne Gonzales
Welcome and opening remarks: Drew Fuller
Exhibit F Topics: Rich Judy & Christine Baker
Biological Resources: Chuck Hathcock
Managed Category for Construction (MCC) update: Brad Westergren
Procurement Transformation Update: Rachel Schroeder
Small business update/procurement opportunities: Chris Fresquez
Post Event Survey: Trish Alley
Closing remarks: Chris Fresquez
Welcome and opening remarks

Drew Fuller
Acquisitions Services Management Director
Exhibit F Topics

Upcoming Changes for Mobile Elevated Work Platforms
Subcontractor ESH History Worksheet Updates

Rich Judy & Christine Baker
Industrial Safety & Hygiene

LA-UR-21-20212
Upcoming Changes for Mobile Elevated Work Platforms

Rich Judy, LANL Deployed Construction Safety
rjudy@lanl.gov or 505-795-5282
Mobile Elevated Work Platforms (MEWPs)

• Formerly called Aerial Work Platforms
• ANSI updates on safe-use, training standards, design – June 1, 2020

Not formally required by LANL in Exhibit F yet, but subcontractors are encouraged to start adopting as a best practice

Photos courtesy of, Genie, a Terex Brand
All users of MEWPs to develop Safe-Use Program

- Site risk assessment to ID hazards, evaluate risks, develop controls, and communicate to affected persons
- **Selection and use** of suitable MEWP
- Assessment if site adequate to support weight of MEWP
- **Inspections** (each use, daily, periodically, annually) & repairs
- Only trained and authorized persons can operate or occupy MEWP
- Operators familiar with MEWP to be used & local site requirements
- Trained/qualified supervisors monitor performance of operator
- Prevent unauthorized use of MEWP
- Safety of persons not involved with operation of the MEWP
- Required documentation

LANL defines user = operators, occupants, supervisors
Extent of training for all types of boom lifts and scissor lifts

- Not just limited to MEWP operator
- **Anyone in the enclosure** is considered an **occupant**, and must have training
- Must have current & equipment-specific training
- Supervisor monitoring MEWP personnel must have current & equipment-specific training
- Best practices → equipment-specific training for spotter

The emphasis is on **equipment-specific** training. Articulating boom lifts have different controls than straight- telescoping boom lifts. Boom lift training does not transfer to scissor lift operations, or vice versa.
Manufacturers will incorporate new technology/design changes effective date June 1, 2020

- Active platform load-sensing system
- Wind force (Interior or Exterior operations)
- Addition of toe boards, and elimination of chain entrance ‘gates’ to MEWP
- New stability test, obstruction-sensing, etc.

Manufacturers will write new manuals → keep a lookout

MEWP equipment built after June 2020 brought onsite to LANL

- Training on new technologies and design requirements
- Retroactive upgrades to older equipment not required (at this time)
Corresponding Fall Protection Requirements

Minimum Requirements for a Comprehensive Managed Fall Protection Program (ANSI/ASSP Z359.2-2017)

- Fall protection and prevention requirements
- Duties and responsibilities
- Training and evaluation
- Fall hazard survey
- Rescue procedures

MEWPs and fall protection

- 100% fall protection not required on scissor lifts (Type 3, Group A)
- Boom lifts (Type 3, Group B), person can climb outside enclosure via proper shock absorbing lanyard and manufactured approved after-market anchorage point equipment

Z359.2-2017 not yet formally adopted by LANL – best practice
Take-Away

ANSI standards to be adopted with the next update to LANL policy/procedures

- Exhibit F clauses
- LANL Fall Protection Policy

Current implementation is encouraged as a best practice
QUESTIONS?
Recent Revisions to ESH History Worksheet

Christine Baker, LANL Exhibit F Program Lead
crbaker@lanl.gov or 505-309-1567
Recent Revisions to ESH History Worksheet

Exhibit F Clause F3, Subcontractor and Lower-Tier Subcontractor Minimum Performance Eligibility Factors, Attachment F3-2, ESH History Worksheet

<table>
<thead>
<tr>
<th>Regulatory Action</th>
<th>Number</th>
<th>Preferred</th>
<th>Ceiling</th>
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<td>Number of state or federal environmental inspections with compliance findings over the last 5 years?</td>
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<td>1</td>
<td></td>
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<td>Number of state or federal environmental enforcement actions over the last 5 years?</td>
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<tr>
<td>Number of OSHA fines over the past 3 years?</td>
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<tr>
<td>Number of worker fatalities over the past 3 years?</td>
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<td>0</td>
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<tr>
<td>Number of NRC/Agreement State non-cited violation over the past 3 years?</td>
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<tr>
<td>Number of NRC/Agreement State notice of violation over the past 3 years?</td>
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<td>0</td>
<td>0</td>
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</tbody>
</table>

*Complete and submit an Exceedance Explanation and Mitigation Actions form. If there are exceedances in multiple areas, please submit separate forms for each.*
### Total Recordable Case (TRC) and Days Away/Restricted/Transferred Case (DART) Rates

<table>
<thead>
<tr>
<th>Number of Cases</th>
<th>TRC</th>
<th>DART</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total number of deaths</td>
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<td></td>
</tr>
<tr>
<td>Total number of cases with days away from work</td>
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<td></td>
</tr>
<tr>
<td>Total number of cases with job transfer or restriction</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Total number of other recordable cases</td>
<td>0</td>
<td></td>
</tr>
</tbody>
</table>

Transcribe values from OSHA 300A logs into fields below. The form will calculate TRC and DART rates based on inputs.

(G): Total number of deaths
(H): Total number of cases with days away from work
(I): Total number of cases with job transfer or restriction
(J): Total number of other recordable cases

Use data from OSHA 300A forms to fill in the fields (G) through (J) and hours worked.

<table>
<thead>
<tr>
<th>Year</th>
<th>TRC</th>
<th>DART</th>
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<tbody>
<tr>
<td>Year 1:</td>
<td>OSHA Forms 300 &amp; 300A Attached</td>
<td>□ Y □ N □ Exempt per 29 CFR 1904.1</td>
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<tr>
<td>(G):</td>
<td>(H):</td>
<td>(I):</td>
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<tr>
<td>Year 2:</td>
<td>OSHA Forms 300 &amp; 300A Attached</td>
<td>□ Y □ N □ Exempt per 29 CFR 1904.1</td>
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<tr>
<td>(G):</td>
<td>(H):</td>
<td>(I):</td>
</tr>
<tr>
<td>Year 3:</td>
<td>OSHA Forms 300 &amp; 300A Attached</td>
<td>□ Y □ N □ Exempt per 29 CFR 1904.1</td>
</tr>
<tr>
<td>(G):</td>
<td>(H):</td>
<td>(I):</td>
</tr>
<tr>
<td>Year to date</td>
<td>OSHA Form 300 Attached</td>
<td>□ Y □ N □ Exempt per 29 CFR 1904.1</td>
</tr>
<tr>
<td>3-Year Average:</td>
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<td>0.00</td>
</tr>
</tbody>
</table>
Any time a LANL acceptable ceiling limit has been exceeded

– What item or items exceeded LANL’s acceptable ceiling limits?
– What were the circumstances leading to the excessive rate?
– What steps have been taken to address the excessive rate?
– How effective have the steps taken been towards addressing the excessive rate? Please provide any data that demonstrates the effectiveness.

Separate form for each ceiling limit exceedance
LANL Review and Approval – All Subs & Lower-Tier Subs

Up to LANL ceiling limits
- LANL safety professional

Over any LANL ceiling limit
- Subcontract technical representative
- Group Leader from requesting organization
- Division Leader from requesting organization
- ESH representative whose expertise is related to the exceedance

Please review lower-tier subs documentation before submitting
QUESTIONS?
Our goal is to minimize impacts to sensitive species and their habitats and to ensure all activities and operations comply with federal and state regulatory requirements for biological resources protection.
SOME OF THE BIOLOGICAL RESOURCES DRIVERS WE MANAGE

- National Environmental Policy Act of 1969 (NEPA)
- Endangered Species Act of 1973 (ESA)
- Migratory Bird Treaty Act of 1918 (MBTA)
- Bald and Golden Eagle Protection Act of 1940
- New Mexico Wildlife Conservation Act
- New Mexico Endangered Plant Species Act
- Executive Order 13186, Responsibilities of Federal Agencies to Protect Migratory Birds (January 10, 2001)
- Executive Order 13751, Safeguarding the Nation From the Impacts of Invasive Species (January 1, 2017)
- Presidential Memorandum - Creating a Federal Strategy to Promote the Health of Honey Bees and Other Pollinators (June 20, 2014)
- Various DOE Orders and memorandums of understanding
Our goal is to minimize impacts to sensitive species and their habitats and to ensure all activities and operations comply with federal and state regulatory requirements for biological resources protection.

- Federally listed threatened or endangered (T&E) species
- Migratory birds
- State-listed or other sensitive species
- Promote ecological stewardship
FEDERALLY PROTECTED SPECIES THAT OCCUR AT LANL

Mexican Spotted Owl
(Strix occidentalis lucida)
Federally listed as “Threatened”

Southwestern Willow Flycatcher
(Empidonax traillii extimus)
Federally listed as “Endangered”

Jemez Mountains Salamander
(Plethodon neomexicanus)
Federally listed as “Endangered”
FEDERALLY PROTECTED SPECIES THAT OCCUR AT LANL

New Mexico Meadow Jumping Mouse
(Zapus hudsonius luteus)
Federally listed as “Endangered”

Western Distinct Population Segment of the Yellow-billed Cuckoo
(Coccyzus americanus)
Federally listed as “Threatened”
THREATENED AND ENDANGERED SPECIES HABITAT AT LANL
In permit-based compliance areas, the underlying law and the permit drives compliance requirements. We tend to see good understanding as:

- Compliance requirements are clear, even to non-experts – a numeric or narrative standards appear on the face of the permit (and are often tied to associated regulations such as state water quality regulations).

In process-based compliance areas, the underlying law and associated management plan drives compliance requirements. We tend to see less understanding as:

- Bases for compliance requirements are less clear to non-experts – usually there is a bare-bones statute and complex regulatory/common law regime.
Habitat Management Plan

- Provides guidance by species for what, when, and where different types of activities are allowed without further review by the USFWS
- All activities that are allowed in Habitat Management Plan (HMP) have already been reviewed and concurred with by the USFWS
- Received USFWS concurrence February 1999

- Example requirements for the Mexican spotted owl
  - Trees larger than 9” diameter are not allowed to be removed
  - Noise greater than 6 decibels over background is not permitted in and near core habitat during the owl’s breeding season (March 1 – Aug 31).
Consultations with the USFWS

- **Biological Assessment**: A document prepared for the Section 7 process under the ESA to determine whether a proposed major construction activity under the authority of a Federal action agency is likely to adversely affect listed species, proposed species, or designated critical habitat.

- **Informal Consultation**: whenever an action may affect but is unlikely to adversely affect a T&E species, 30-90 day USFWS review period

- **Formal Consultation**: whenever an action may adversely affect a T&E species, 90-180 day USFWS review period
MIGRATORY BIRDS
AT LANL

- Migratory Bird Treaty Act of 1918 (MBTA)
- Bald and Golden Eagle Protection Act (1940)
- Executive Order 13186, (2001) Responsibilities of Federal Agencies to Protect Migratory Birds
- MOU (2006 & 2013) between the DOE and the USFWS regarding the implementation of the Migratory Bird Treaty Act at DOE facilities
DEFINITIONS

- Migratory birds are defined as all species covered by the four bilateral treaties. Generally, this includes all native birds in the U.S., except those species such as quail and turkey that are managed by individual states for hunting.

- The USFWS has statutory authority and responsibility for enforcing the Migratory Bird Treaty Act and it is unlawful “by any means or manner to pursue, hunt, take, capture [or] kill” any migratory birds except as permitted by regulations issued by the USFWS.

- Over 1000 species of birds protected under the MBTA, about a quarter are known to be in serious trouble.
RISKS TO MIGRATORY BIRDS AT LANL

- For LANL lands, the most significant risks to migratory birds include:
  - loss, alteration, or fragmentation of habitat
  - the potential take of eggs and nestlings during operations that disturb vegetation during the breeding season
  - mortality resulting from collisions with building windows and guyed towers
  - collisions and electrocutions on power lines
Nests in a building or piece of equipment

- If you see a bird nest around your workplace that has been or will be disturbed, or if you are conducting work outside that may affect a bird or its nest, contact LANL Pest Control or LANL biologists so that they can determine the best course of action.

- LANL must comply with federal laws, so it is important to be aware of birds and their nests. Never hesitate to contact a biologist. LANL must report unpermitted takings to the USFWS and federal law enforcement.
Problematic nests
EXAMPLE: POWER POLE DESIGNS & RETROFITTING

Raptor friendly
QUESTIONS AND CONTACT INFORMATION

Biological Resources Management SMEs

Chuck Hathcock (hathcock@lanl.gov) 665-3366
Brent Thompson (bthompson@lanl.gov) 667-5376
Audrey Sanchez (audrey_a@lanl.gov) 665-3846
Managed Category for Construction (MCC) Update

Brad Westergren
Acquisition Services Management Capital Projects

LA-UR-21-20446
Managed Category for Construction Design-Build Awardees

- Demolition and Decontamination (D&D) of various facilities
  - Los Alamos Technical Associates, Inc.
    - Carl A. Beard – Chief Operating Officer
    - cbeard@lata.com
  - Perma-Fix Environmental Services, Inc.
    - Tracey Spencer – Contract Administration Manager
    - tspencer@perma-fix.com
  - SIS-CTI LLC.
    - Peter Fant – Manager
    - pfant@saniscvs.com

- Modular office / laboratory facilities (Design, fabrication, supply, install)
  - Adamo Security Group
    - Joshua Godknecht
    - JGodknecht@adamosecurity.com
  - Ramtech Building Systems, Inc.
    - Matthew Slataper
    - matt@ramtechgroup.com
  - RedGuard, LLC.
    - Ross Draney
    - rossd@coversix.com

- Electrical/Systems (Construction, maintenance, and alterations)
  - Beltline Electric Co., Inc.
    - Jason Siener
    - jsiener@beltlineservices.com
  - Northridge Electric
    - Mark DeMoss
    - mdemoss@burgosgroup.com
  - RG Construction Services, LLC.
    - John McKinstry
    - john@rgcsnm.com
Future Managed Category for Construction (MCC)
Design-Build (D-B) Awards, Planning Estimation

• February-March
  – General Construction (Design-Build, Design-Bid-Build, Build construction, maintenance, and alteration of various facilities)
  – Asphalt paving
• March-April
  – Fire Suppression, Fire Protection
  – Mechanical Systems (construction, repairs, alteration and maintenance)
Earliest Future MCC D-B Task Order (TO) Requests for Proposal (RFP), Planning Estimation

- January
  - Demolition and Decontamination (D&D) of various facilities
- February-March
  - Modular office / laboratory facilities (Design, fabrication, supply, install)
  - Electrical/Systems (Construction, maintenance, and alterations)
- March-April
  - General Construction (Design-Build, Design-Bid-Build, Build construction, maintenance, and alteration of various facilities)
  - Asphalt paving
- April-May
  - Fire Suppression, Fire Protection
  - Mechanical Systems (construction, repairs, alteration and maintenance)
Questions

Brad Westergren
westergren@lanl.gov
Forecast Procurement Opportunities
Transuranic Liquid Waste Facility (TLW)

Greg Cagle
Project Integration - Manager of Construction

LA-UR-21-21527
Forecast Procurement Opportunities – Transuranic Liquid Waste Facility (TLW)

Scope Of Work:
- 4144 Square foot pre-cast concrete building
- Single level with small Mezzanine on one side and lower level influent level on other side
- One large process area room with numerous support rooms: lockers/changing room/bathrooms, equipment rooms, influent tank area and drum prep area
- Associated utility improvements: domestic/fire water, liquid waste lines, electrical, telecom, sewer, storm drain
- Exterior utilities have to be phased to allow access to surrounding buildings and not disrupt existing operations or fire lanes
- Major equipment: evaporator, drum tumbler with enclosure, media filter, tanks, HEPA filter, chillers

By Others
- Design
  - LANL to conduct utility location and tie-in to active utilities, and installation of radiation monitoring equipment, telecom, and security systems

Execution strategy:
- Full and open Competition, Not under MCC.
- Competitive Firm Fixed Lump sum, Best Value
- 24 Month construction with 6 months of startup and testing support
Transuranic Liquid Waste Facility (TLW)

Execution Complexities
• Graded approach to NQA-1 requirements, LANL ML-3 quality program
• Congested construction area with little on-site storage area
• Proximity to road may require engineered shoring system
• Weather considerations
  – Civil/structural takes place over winter months.
  – Monsoon season, July – September
  – Spring winds can limit lift and crane work
  – Site weather protection is imperative
Associated Utility Improvements
Transuranic Liquid Waste Facility (TLW)

High Level Schedule:
- RFP Phase – 3rd Quarter 2021
- Notice of Award – 4th Quarter 2021
- Project Kick Off – 4th Quarter 2021

Procurement Specialist: Joan Howard - jdhoward@lanl.gov
QUESTIONS?
Procurement Transformation Update

Rachel Schroeder
LANL Transformation Manager
Acquisitions Services Management Division

LA-UR-21-20450
We are rolling out the new systems in a phased approach as shown in the timeline below. We need all suppliers to be ready for the Go-Live dates.

We are committed to supporting suppliers during this transition; and we will continue to communicate about actions required and timing.
To be ready to transact with LANL in Ariba on Feb. 16, suppliers need to have an Ariba Network account and complete the supplier registration questionnaire. All suppliers are eligible to register at this time. **LANL needs contact information for supplier Ariba administrator.**

The supplier onboarding process

<table>
<thead>
<tr>
<th>LANL</th>
<th>Supplier</th>
<th>LANL</th>
<th>Supplier</th>
<th>LANL &amp; Supplier</th>
<th>Supplier</th>
<th>LANL &amp; Supplier</th>
<th>Supplier</th>
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<tbody>
<tr>
<td><strong>Project Notification</strong></td>
<td><strong>Supplier Summit</strong></td>
<td><strong>Invitation to Register</strong></td>
<td><strong>Supplier Registration</strong></td>
<td><strong>LANL &amp; Supplier</strong></td>
<td><strong>Supplier</strong></td>
<td><strong>LANL &amp; Supplier</strong></td>
<td><strong>Supplier</strong></td>
</tr>
<tr>
<td>You receive a Project Notification Letter briefing you about the changes and next steps.</td>
<td>You participate in online summit co-hosted with Ariba. This also may be viewed on recording.</td>
<td>You receive a link for registration. LANL’s team is available to provide you support.</td>
<td>You register in Ariba Supplier Lifecycle Management with your preferred account type.</td>
<td>You process the order from the interactive PO received via email (standard); or you accept the Trading Relationship Request (TRR) received via email (enterprise) to activate your Ariba Network account.</td>
<td>You configure your Ariba Network account with your company specific preferences and settings.</td>
<td>You are trained in Ariba functions and usage according to your selected account type.</td>
<td>You are fully onboarded and ready to transact with LANL in Ariba.</td>
</tr>
</tbody>
</table>

**Existing suppliers**

**New suppliers**

**Resources are available to assist with supplier registration**
Visit LANL’s website to learn more about our Procurement Transformation initiative: [lanl.gov/business](http://lanl.gov/business)

For questions or technical support, please contact the LANL Supplier Management team at [aribasuppliers@lanl.gov](mailto:aribasuppliers@lanl.gov)

Visit LANL’s Ariba Supplier Information Portal to find Ariba training, resources and guides: [support.ariba.com/item/view/186986](http://support.ariba.com/item/view/186986)
QUESTIONS?
Small business update/procurement opportunities

Chris Fresquez
Supplier Management Manager/Small Business Program Manager

LA-UR-20-30288
Los Alamos National Laboratory

- ~ 36 square miles,
- 2,000 individual facilities with 8M sq. feet
  - 47 technical areas
  - 40% are more than 40 years old
- 12,000+ Employees
- 268 miles of roads (100 paved)
- Weapons R&D Research
- Operated by Triad National Security, LLC - Prime Contractor to DOE/NNSA
Updates

• FY2021 Small Business Goals & Statistics
• Regional Purchasing Preference
• Forecast Procurement Opportunities
• Upcoming Outreach Events
# FY2021 Small Business Goals & Statistics

<table>
<thead>
<tr>
<th>Small Business Categories</th>
<th>FY 2021 Goals</th>
<th>FY 2021 Accomplishments (through January 2021)</th>
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<tbody>
<tr>
<td>Small Business</td>
<td>63.70%</td>
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<tr>
<td>Small Disadvantaged Business</td>
<td>27.50%</td>
<td>14.8%</td>
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<tr>
<td>Woman Owned Small Business</td>
<td>19.50%</td>
<td>17.2%</td>
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<td>HUBZone Small Business</td>
<td>4.95%</td>
<td>5.7%</td>
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<tr>
<td>Veteran Owned Small Business</td>
<td>8.50%</td>
<td>7.3%</td>
</tr>
<tr>
<td>Service Disabled Veteran Owned Small Business</td>
<td>4.70%</td>
<td>3.5%</td>
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</table>
Regional Purchasing Preference

7 NNM Counties

• Los Alamos
• Mora
• Rio Arriba
• Sandoval
• San Miguel
• Santa Fe
• Taos
Forecast Procurement Opportunities

Statement of Work: Cellular Service Provider

NAICS Code: 517312 Wireless Telecommunications Carriers

Set-aside Type: TBD

Special Requirements/Conditions: GSA Federal Supply Schedule Holder

Estimated Dollar Value: $<30M

Term: TBD

RFP/RFQ Target Issuance: 2nd Qtr FY2021

Forecasted Award Date: 3rd Qtr 2021

Contact Information: Patrick Padilla, papadilla@lanl.gov

Web link: https://www.lanl.gov/business/procurement-opportunities.php
Forecast Procurement Opportunities

Statement of Work:
Protective Force Services

NAICS Code: 561612 - Security Guards and Patrol Services

Set-aside Type: TBD

Special Requirements/Conditions: Extensive Experience

Estimated Dollar Value: <$500M - Five Year Term

Term: 5 Year base with option periods

RFP/RFQ Target Issuance: 3rd Qtr FY 2021

Forecasted Award Date: 3rd Qtr FY 2022

Contact Information: Janneke Rasmussen, janneke@lanl.gov

Web link: https://www.lanl.gov/business/procurement-opportunities.php
Forecast Procurement Opportunities

Statement of Work:
Electronic Software Distribution - ESD – Provider,
Master contract to include all software that is distributed throughout the Lab using our ESD system

NAICS Code: TBD

Set-aside Type: TBD

Special Requirements/Conditions: (TBD)

Estimated Dollar Value: $<50M

Term: Multi Year

RFP/RFQ Target Issuance: 2nd Qtr 2021
Forecasted Award Date: (4th Qtr FY2021)

Contact Information: TBD

Web link: https://www.lanl.gov/business/procurement-opportunities.php
Forecast Procurement Opportunities

Statement of Work:
Analytical Laboratory Services

- NAICS Code: 541380 - Testing Laboratories
- Set-aside Type: TBD
- Special Requirements/Conditions:
  - Capability to manage a large stable of analytical laboratories able to complete the many and varied analytical tests required by LANL.
  - Subcontractors serving LANL must be accredited by NELAC and shall have successfully passed a DOE Consolidated Audit Program (DOECAP) audit.
  - The subcontractors performing analyses in support of LANL industrial hygiene programs must be American Industrial Hygiene Association (AIHA) certified,
  and subcontractors supporting personnel monitoring programs must be Department of Energy Laboratory Accreditation Program (DOELAP) approved.
  - All accreditations and certifications shall remain current and on file.

Estimated Dollar Value: $<4M

Term: Multi Year Award

RFP/RFQ Target Issuance: 2nd Qtr FY2025)

Forecasted Award Date: 4th Qtr FY2025)

Contact Information: Andre Clark, aclark@lanl.gov

Web link: https://www.lanl.gov/business/procurement-opportunities.php
Forecast Procurement Opportunities

Statement of Work: LA Omega Bridge Inspection

NAICS Code: 541330 Engineering Services

Set-aside Type: TBD

Special Requirements/Conditions: TBD

Estimated Dollar Value: $<100K

Term: TBD

RFP/RFQ Target Issuance: TBD

Forecasted Award Date: TBD

Contact Information: Mark Gonzales; mgonzalez@lanl.gov

Web link: https://www.lanl.gov/business/procurement-opportunities.php
Forecast Procurement Opportunities

Statement of Work:
Lower Tier Subcontractors – Mechanical, Civil, Electrical, Etc.

NAICS Code: Assorted

Set-aside Type: Small Business Set Aside

Special Requirements/Conditions: Willingness to work with MATOC/MCC Subcontractor

Estimated Dollar Value: TBD

Term: Duration of MATOC Subcontracts

RFP/RFQ Target Issuance: Ongoing

Forecasted Award Date: Ongoing

Contact Information: business@LANL.gov

Web link: https://www.lanl.gov/business/procurement-opportunities.php
Statement of Work: TLW Facility

NAICS Code: TBD

Set-aside Type: TBD

Special Requirements/Conditions: TBD

Estimated Dollar Value: $<25M

Term: TBD

RFP/RFQ Target Issuance: 3rd - 4th Qtr FY2021

Forecasted Award Date: FY2021

Contact Information: TBD

Web link: https://www.lanl.gov/business/procurement-opportunities.php
Statement of Work: Service representatives able to represent Trane, Eaton, Thysen Krup

NAICS Code: TBD

Set-aside Type: TBD

Special Requirements/Conditions: Able to perform work, install, testing, train, etc. as approved Manufacturer Representative

Estimated Dollar Value: $TBD

Term: TBD

RFP/RFQ Target Issuance: TBD
Forecasted Award Date: TBD
Contact Information: Eaton - Janneke Rasmussen, janneke@lanl.gov
Contact Information: Trane - Janneke Rasmussen, janneke@lanl.gov
Contact Information: Thysen Krup - Janneke Rasmussen, janneke@lanl.gov

Web link: https://www.lanl.gov/business/procurement-opportunities.php
Supply Chain Management Center - Web Address: theSCMCgroup.com

Opportunities:

**International Translation Services – Anticipated RFP January 2021**
Contact Information: pdiego@kcnsc.doe.gov

**Architectural/Engineering Services – Phase 1 – Anticipated RFP February 2021**
Contact Information: jdetten@kcnsc.doe.gov

**Architectural/Engineering Services – Phase 2 – Anticipated RFP November 2021**
Contact Information: pdiego@kcnsc.doe.gov

**CISCO Networking Equipment – Anticipated RFP January 2021**
Contact Information: kcassell@kcnsc.doe.gov

**Managed Print Services – Anticipated RFP February 2021**
Contact Information: pdiego@kcnsc.doe.gov
LANL on YouTube
Upcoming Outreach Events

LANL Virtual Subcontractor Forums

• Monthly

Third Thursday of the month (dates subject to change)

• March 18, 2021
• April 18, 2021

Other upcoming events:

• March 24 KCNSC HUBZone event
• March 31 ETEBA event
• August DOE Annual SB event – Albuquerque, NM
QUESTIONS?
Post Event Survey

Trish Alley
Supplier Management
Survey data points

• Company Name
• Point of Contact First and Last Name
• Point of Contact Title
• Point of Contact E-mail address
• Point of Contact phone number
• Have you attended an Ariba Supplier Summit hosted by LANL?
Closing

Chris Fresquez
Supplier Management Manager/Small Business Program Manager