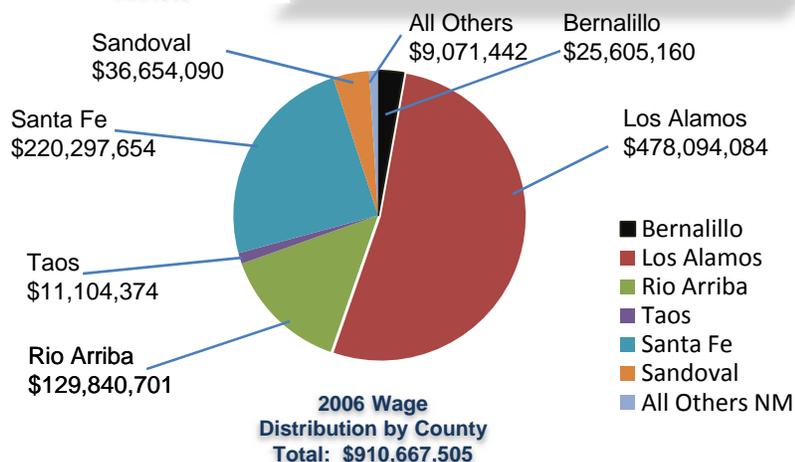


## Community Impact Data Profile 2007



Personnel (12 month avg.)	Head Count	Salary/Benefits
Lab	9,347	\$986.1 Million
Lab (Students)	1,248	\$27.0 Million
Consultants	759	\$1.6 Million
Special Program Guests	410	\$.7 Million
KSL	1,603	\$68.7 Million
Protection Technology Los Alamos	555	\$28.3 Million
Contract Labor	588	\$43.0 Million
<b>TOTAL WORKFORCE</b>	<b>14,510</b>	<b>\$1,155.4 Million</b>

## Procurement

Fiscal Year 2006

Goods and services purchased in support of Laboratory operations

Total procurement in northern NM \$380 Million

Total procurement in New Mexico \$495 Million

Total procurement \$922 Million

For additional information visit <http://business.lanl.gov>  
or call (505) 667-4419.

Number of **New Mexico** Lab employees  
by County

### Rio Arriba

LANL	1,607
KSL	655
PTLA	209
<b>Total</b>	<b>2,471</b>
Percentage of NM total	21%

### Bernalillo

LANL	237
KSL	144
PTLA	29
<b>Total</b>	<b>410</b>
Percentage of NM Total	3.4%

### Taos

LANL	111
KSL	93
PTLA	20
<b>Total</b>	<b>224</b>
Percentage of NM Total	2%

### Sandoval

LANL	374
KSL	107
PTLA	49
<b>Total</b>	<b>530</b>
Percentage of NM Total	4.5%

### Santa Fe

LANL	2,328
KSL	323
PTLA	154
<b>Total</b>	<b>2,805</b>
Percentage of NM Total	24%

### Los Alamos

LANL	4,931
KSL	220
PTLA	82
<b>Total</b>	<b>5,233</b>
Percentage of NM Total	44%

### All others

LANL	98
KSL	61
PTLA	12
<b>Total</b>	<b>171</b>
Percentage of NM Total	1%

## Education

The Laboratory has a mission-critical stake in educational programs in northern New Mexico. Our efforts support teachers, faculty, and students to enrich the education and training of the next generation of scientists, engineers, and technicians and to contribute to state and national science education goals.

The following are a few examples of our education outreach efforts:

- The Los Alamos Education Equipment Gift program recently donated a total of \$5,137,317 in equipment to 27 organizations in 17 states.
- In 2006, the Bradbury Science Museum's Science on Wheels Program provided hands-on science activities to over 8,000 northern New Mexico students and teachers. In addition, more than 3,000 students and teachers participated in Museum Explorations throughout the school year. A total of 1,884 students and teachers participated in the Summer Adventures in Science programs.
- In 2006, more than 1,300 students participated in internships at LANL.
- Since Fiscal Year '01, 41% of all our career science and engineer hires have been former students at the Laboratory.

## Community Giving

### United Way

<u>Year</u>	<u>Amount</u>
2005	\$676,132
2006	\$704,359
2007	*\$1,448,000

\*(includes LANS matching contribution)



**Los Alamos Employees' Scholarship Fund** (money pledged by LANL/Retirees and Contractor Employees)

<u>Year</u>	<u>Amount</u>
2005	\$204,000
2006	\$181,000
2007	*\$429,000

\*(includes LANS matching contribution)

Other employee giving activities include an annual holiday gift drive, school supply drive, and employee volunteer program.

### Community Programs Office

<http://community.lanl.gov>

[community@lanl.gov](mailto:community@lanl.gov)

(505) 665-4400

fax (505)665-4411

## Economic Development

Together with community partners, LANL engages in regional economic development activities that lead to measurable benefit for the community and the Laboratory. Here are a few examples of economic development initiatives:

- The New Mexico Small Business Assistance Program helps solve New Mexico small business challenges by matching their needs with Laboratory expertise and resources. Recently passed legislation allows both LANL and Sandia National Laboratories to take a tax credit each year to provide these services to local companies.
- The Laboratory's Technology Transfer Division assists the region in developing emerging Laboratory technologies to stimulate high-tech business start-ups, create job opportunities, and attract business and capital to the region.
- Los Alamos National Security, LLC, (LANL's manager) is partnering with the Regional Development Corporation to stimulate regional economic development through NNM CONNECT, a program designed to foster and support entrepreneurs and accelerate the growth of local companies in emerging markets.

## Small Business Program

The Laboratory's Small Business Program has many initiatives, including the following:

- Working with the Small Business Administration and various small business associations to identify qualified businesses capable of supplying goods and services to the Laboratory.
- Informing Laboratory users and buyers about the capabilities of qualified and prospective small businesses.
- Providing informational and outreach materials to small businesses regarding "How to do Business with LANL" as well as forecasted business opportunities.
- Actively supporting business events and trade fairs, including matchmaking with potential suppliers.
- The Lab also has a Regional Purchasing Program, that is geared toward supplier development by helping build the capability, competency, and capacity to service not only the Lab, but other customers.