

About LabStart

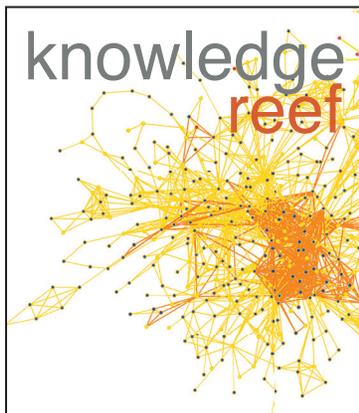
LabStart is a collaboration with Los Alamos National Security, LLC, manager of Los Alamos National Laboratory, designed to start companies based on Laboratory technologies.

Verge Fund and ARCH Venture Partners, who have collectively formed over 150 companies out of national laboratories and universities, jointly established LabStart. Verge Fund has seven investment professionals in New Mexico who will work with LabStart and have helped organize and fund 35 companies in the state. ARCH Venture Partners has 15 investment professionals nationally with offices in Austin, Chicago, San Francisco, and Seattle. It has helped spin out over 120 companies from leading research institutions. ARCH and Verge manage over \$1.5 billion in capital and focus exclusively on start-up and very early stage technology companies.

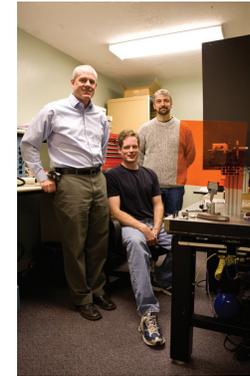
Russ Hopper, based in Los Alamos, is LabStart's Entrepreneur in Residence at the Laboratory where he will identify start-up opportunities. Verge Fund and ARCH Venture Partners investment professionals will also be located in Los Alamos on a regular basis.

About Russ Hopper

B. Russell (Russ) Hopper has over 20 years experience commercializing technology. Russ has worked as Director of Business Development for MBI International (Lansing, Mich.) where he helped start five companies in four years out of Michigan State University. He has also worked in the semiconductor, materials science, high-tech instrumentation and biotechnology industries and, most recently, with the Laboratory's Technology Transfer Division commercializing Los Alamos technologies.



Using the Laboratory's Particle Pipes information distribution infrastructure technology, Knowledge Reef Systems Inc. is developing a social computing platform for the Semantic Web that will enable a new generation of online knowledge communities.



Los Alamos-based biotech startup Acoustic Cytometry Systems (ACS) matured a Lab-developed portable acoustic flow cytometer technology to a level that attracted international life sciences giant Invitrogen. Invitrogen bought the company and recently created a subsidiary to market the new apparatus used for medical diagnostics.

Goal

LabStart's goal is to start new companies based on Los Alamos National Laboratory-developed technology.

Focus

LabStart is interested in all types of technologies and intellectual property including materials, methods, software and any combination of these. We are also interested in all areas of research including materials science, chemistry, biology, physics, nuclear science and computational modeling.

Strategy

LabStart evaluates technologies for potential commercial applications. We seek fundamental technology innovations that can form the basis of a business to address large market opportunities with compelling commercial advantages. The team of Russ Hopper, Verge Fund, ARCH Venture Partners, and consultants brings significant resources to the assessment of commercial opportunities. For promising cases, LabStart will form a company, license the technology, recruit experienced management, and begin commercial development.

LabStart hopes to create successful start-ups—not remove scientists from the Laboratory. Both the Verge Fund and ARCH Venture Partners have been successful starting companies that leave principal investigators in place by engaging them in collaborations to further develop the technology for commercialization. However, LabStart is open to all models for successful collaboration with scientists, their management and the Lab in ways that best fit everyone's interests, needs and skills. If an inventor is interested in starting a company and has the appropriate skills, he or she will be encouraged to participate directly.

How to work with us

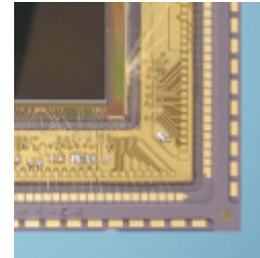
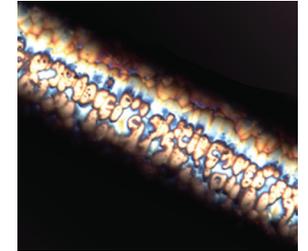
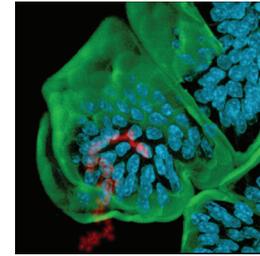
If you or your group has a hot technology with commercial potential, contact Russ to set up a meeting to evaluate your technology and your ideas.

Contact information

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